

Networks Out of Control: Evolution & Dynamics 1 Cascades

+ Announcement: Project Selection

+ Project

Details:

- Pair project
- 4 page (2-column) report due Wednesday 23rd May.
- 15 min presentation + 5 min questions on Monday 28th May to be scheduled between 2pm-7pm.

Contact Farnood with the following by Friday 20 April:

- Who your team is (pairs)
 - In case you do not find a team, respond to the other two points and we will match you with someone
- List of 3 preferred papers, in order, on which you would like to do your project (ties get broken by when the email was sent).
- Availability to present in the 2pm-4pm time slot on Monday.





- There is a network of people, and a behavior that spreads through the network from person to person across edges.
 - E.g., an idea, product, illness or habit spreads across the network.
 - (Already discussed this informally in the context of homophily)
- How does it spread?
 - Direct-benefit effects
 - Rational effects
- What do we study?
 - Will it spread to the entire network?
 - Are there threshold properties that determine if/when it does?

Cascades 0: Shelling Threshold Model

+ Schelling Threshold Model

- There are n people (labeled i = 0, 1, 2, ..., n-1). Each has a "willingness to riot" coefficient r_i which is how many others decide to riot before they join in.
- Can think of this process as occurring on the complete graph:
 - Is there a complete riot in this situation?



+ Schelling Threshold Model

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 - Is there a complete riot in this situation?



◆ I.e., the existence of a cascade depends on the network.

+ Cascades 1: Direct-Benefit Effects

+ Crash Course in Game Theory

- Agents: two or more participants.
- Actions: options available to the agent.
- Outcome: global end result (function of all agent's actions).
- **Utility:** real-valued function of outcome for a given agent.

- In game theory:
 - Agents want to maximize their own utility (selfish behavior)
 - We study Nash equilibira, i.e., outcomes such that no agent can unilaterally increase their utility by changing their action.

+ Diffusion on Networks

- There are two products, A and B
- There is a social network G, and each node (agents) can select to use a single product A or B (actions).
- Let $n_A(v)$ be the number of v's neighbors using A. Similarly $n_B(v)$
- ◆ Let a, b > 0. The *utility* for agent v is
 - If v uses A: a n_A(v)
 - If v uses B: $b n_B(v)$
- When does v select A instead of B?
 - ◆ p > b / (a+b)
- When does the whole network converge (cascade) to one option?





- Let a = 3 and b = 2
 - So p = 2/5 is the threshold for selecting A





- Let a = 3 and b = 2 (so p = 2/5)
- Is there a complete cascade?





- Let a = 3 and b = 2 (so p = 2/5).
- Is there a complete cascade?





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+ Example

- Let a = 3 and b = 2 (so p = 2/5).
- Has applications to viral marketing – which nodes should one target (and then hope they influence their neighbors)?
- Will a cascade always occur?





• Will a cascade always occur?





- Will a cascade always occur?
 - No "clusters" can get in the way.





- A p-dense cluster is a set of nodes such that all of nodes in the cluster have at least a p fraction of their neighbors inside the cluster.
- Theorem: Consider an initial set of adopters V' and a threshold p for adoption. The nodes in V \ V' contain a cluster of density greater than 1-p if and only if a complete cascade does not occur.





- A p-dense cluster is a set of nodes such that all of nodes in the cluster have at least a p fraction of their neighbors inside the cluster.
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If you wanted to initiate a cascade, which vertex would you want to as an initial adopter?



+ Cascades 2: Rational Effects

+ Information Cascades

- Two options A and B
 - You have some (private) information as to which option is better.
 - You have some public information as to which option other people think is better.



+ Cascades

◆ Example:

- ♦ A = guess red urn, B = guess blue urn
- Noisy signal = sample from urn
- Public decision = guess of previous players









- Two options A and B
 - Each player receives a private noisy signal that indicates which option is better.
 - Each player observes sequential public **decisions**.





How should players make their decisions?

 $\Pr[majority-blue \mid what she has seen and heard] > \frac{1}{2}$

◆ In order to analyze this, we'll make heavy use of Bayes' rule: $\Pr[A \mid B] = \frac{\Pr[A \cap B]}{\Pr[B]}.$

Note:

$$\Pr \left[majority\text{-}blue \right] = \Pr \left[majority\text{-}red \right] = \frac{1}{2}.$$
$$\Pr \left[blue \mid majority\text{-}blue \right] = \Pr \left[red \mid majority\text{-}red \right] = \frac{2}{3}.$$

+ Cascade Example

 $\Pr[A \mid B] = \frac{\Pr[A \cap B]}{\Pr[B]}.$ $\Pr[majority-blue] = \Pr[majority-red] = \frac{1}{2}.$ $\Pr[blue \mid majority-blue] = \Pr[red \mid majority-red] = \frac{2}{3}.$

• Consider the first player:

Assume they saw blue (the argument for red is symmetric).

 $\Pr\left[\textit{majority-blue} \mid \textit{blue}\right] =$

 $\Pr\left[blue
ight]$

$$\Pr\left[\text{majority-blue} \mid \text{blue}\right] = \frac{1/3}{1/2} = \frac{2}{3}.$$

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 $\Pr[A \mid B] = \frac{\Pr[A \cap B]}{\Pr[B]}.$ $\Pr[majority-blue] = \Pr[majority-red] = \frac{1}{2}.$ $\Pr[blue \mid majority-blue] = \Pr[red \mid majority-red] = \frac{2}{3}.$

- Consider the second player:
 - If the first player saw blue and they also see blue:
 - Clearly P[majority-blue] > $\frac{1}{2}$ so they say blue
 - If the first player saw blue and they see red:
 - Won't do this formally, but with Bayes' rule can prove that P[majority-blue] = P[majority-red] = 1/2
 - Tiebreak (let's assume they stick with color they see).

+ Cascade Example

 $\Pr[A \mid B] = \frac{\Pr[A \cap B]}{\Pr[B]}.$ $\Pr[majority-blue] = \Pr[majority-red] = \frac{1}{2}.$ $\Pr[blue \mid majority-blue] = \Pr[red \mid majority-red] = \frac{2}{3}.$

- Consider the third player:
 - If the first two see one red and one blue
 - Reduces to the first-player setting because first two samples were not informative.
 - ◆ If all three see blue
 - Clearly $P[majority-blue] > \frac{1}{2}$, and they say blue.
 - ◆ If the first two see blue and they see red...

+ Cascade Example

 $\Pr[A \mid B] = \frac{\Pr[A \cap B]}{\Pr[B]}.$ $\Pr[majority-blue] = \Pr[majority-red] = \frac{1}{2}.$ $\Pr[blue \mid majority-blue] = \Pr[red \mid majority-red] = \frac{2}{3}.$

- Consider the third player:
 - Assume the first two see blue, but they see red.

Pr [majority-blue | blue, blue, red]

 $\Pr\left[\textit{blue, blue, red} \mid \textit{majority-blue}\right]$

Pr [blue, blue, red]

$$\Pr\left[\text{majority-blue} \mid \text{blue, blue, red}\right] = \frac{\frac{4}{27} \cdot \frac{1}{2}}{\frac{1}{9}} = \frac{2}{3}.$$

+ Cascade Example

 $\Pr[A \mid B] = \frac{\Pr[A \cap B]}{\Pr[B]}.$ $\Pr[majority-blue] = \Pr[majority-red] = \frac{1}{2}.$ $\Pr[blue \mid majority-blue] = \Pr[red \mid majority-red] = \frac{2}{3}.$

- Consider the fourth player:
 - If the first thre players say:
 - ♦ blue blue x
 - blue red x
 - Reduces to the three-player setting!



Information Cascades

♦ Generally, cascades

- Can lead to sub-optimal outcomes (the crowd may not be wise)
- Can be based on very little information
- Are fragile
- Main bottleneck to "wisdom" -- decisions NOT independent.
 - Also known as "herding"
- Can think of this process as occurring on a graph.